

MARKETIN



B2B, SaaS and Technology

OVERVIEW

Orange Marketing helps B2B companies succeed with HubSpot by offering implementation, optimization, and operational support across all Hubs: Sales. Marketing, Service (Help Desk), and CMS (Website).







HIGHLIGHTS

- Founded 2018, 6+ years focused on HubSpot
- · WBENC Certified Women-owned
- HubSpot Diamond Partner (top 4% US)
- 91 Five-Star HubSpot reviews and growing
- HubSpot Onboarding Accredited
- HubSpot Data Migration Accredited
- HubSpot Certified 42 out of 42 possible certs
- Multiple awards, including the coveted HubSpot Impact Award for Marketing

WHY CHOOSE ORANGE MARKETING?

- Consultant + Contractor in one. Expert strategy with continuous execution, week in and week out.
- We'll make sure you use every square inch of your HubSpot selected hubs
- We're experts in other sales & marketing tools that integrate cleanly with HubSpot and optimize your sales & marketing activities even more.
- An entire marketing department in one place, for one low cost - no overhead, no health insurance.
- SaaS focus, many industries. We bring ideas that work from other industries and founders.
- Metrics Continuous improvement towards better and better results using metrics and data.
- Access to experts and tools you don't have to pay for like SEO analysis, etc
- Fast. We get you up and running within 8-10 weeks.
- Real partners that act as an extension of your team.

HubSpot 2021 IMPACT AWARDS GROW BETTER: MARKETING

GET IN TOUCH

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B2B SPECIALISTS

- Case Studies www.orangemarketing.com/case-studies
- Software SaaS
- Technology hardware & software
- Technology VARs (value-added resellers)
- HR Tech, hiring, background check, training
- Shipping software
- Finance SaaS A/P, A/R
- Medical Training, HCP

AREAS OF EXPERTISE

- Marketing Services Email marketing, content creation, customer marketing, full inbound and outbound marketing services, SEO, social media, conversational marketing, landing pages
- Paid Media Management Google, Bing, Linkedin
- Sales Services Sales coaching & training, CRM migration, sales and marketing alignment, CRM implementation, sales enablement
- Website Services Quick and easy HubSpot CMS website migrations, builds & updates
- Customer Success Services Ticketing system implementation, knowledge base development, customer success training, help desk implementation

CUSTOMER REFERRALS

- Reviews www.orangemarketing.com/reviews
- Speak2Family.com Voice solution for seniors SaaS
- Amberdata.io Digital asset data SaaS
- Arterys.com Medical imaging Al SaaS
- Freightpop.com Shipping SaaS
- Newtrul.com Shipping SaaS
- IsosTech.com #1 US Atlassian reseller
- LabelTraxx.com Label printing SaaS
- GigXR.com Medical training VR SaaS
- SmartTRAK.com Medical research SaaS
- AllVoices.com Employer reviews SaaS Sellpro.net - Retail training SaaS
- EclipseAdvantage.com Candidate screening SaaS
- EventBuilder.com Webinar & virtual event SaaS